

Message Text

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21

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
----- 012750

R 291540Z AUG 75

FM AMEMBASSY BRASILIA
TO SECSTATE WASHDC 1230
INFO AMCONSUL RIO DE JANEIRO
AMCONSUL SALVADOR
AMCONSUL SAO PAULO
AMCONSUL PORTO ALEGRE

UNCLAS BRASILIA 7576

E.O. 11652: N/A

TAGS: BEXP, BR

SUBJECT: SAMA IOGA TRADE MISSION

REF: STATE 202613

1. REFTEL CANCELLING SUBJECT MISSION RECEIVED JUST AS FOLLOWING
MESSAGE BEING PREPARED:

2. EMBASSY REQUEST THAT USDOC CONTACT SCIENTIFIC APPARATUS MAKERS
ASSN (SAMA) INFORMING GROUP OF OPPORTUNITY PRESENTED FOR EQUIP-
PING RESEARCH LABORATORIES AT CAMACARI PETROCHEMICAL COMPLEX
IN BAHIA. PROSPECTIVE CUSTOMER IS CEPED, THE BAHIA STATE GOVERN-
MENT RESEARCH AND DEVELOPMENT CENTER. VALUE OF EQUIPMENT NEED-
ED IS ESTIMATED AT TWO MILLION DOLLARS. FUNDS FOR PURCHASE THIS
EQUIPMENT WILL COME FROM IDB LOAN. CEPED'S ACTIVITIES AND ITE-
MIZED EQUIPMENT AND INSTRUMENT NEEDS FORWARDED WASHINGTON.
PLEASE REQUEST SAMA TO REVIEW ANNEX 1 TO DETERMINE
WHETHER MEMBER COMPANIES CAN RESPOND TO CEPED NEEDS.

3. CEPED IS POTENTIALLY LARGE CUSTOMER FOR US EQUIPMENT WHO
HAS NOT ONLY INDICATED STRONG INTEREST IN US SUPPLIERS
BUT ALSO ENJOYS IDB FINANCING. WE ARE NOT RPT NOT RECOMMENDING
THAT TRADE MISSION BE REINSTATED AS ORIGINALLY SCHEDULED BUT
ONLY THAT SAMA WITH USDOC ENCOURAGEMENT EXAMINE THIS SPECIFIC
TRADE OPPORTUNITY. IF SAMA AGREEABLE, WE WILL PLAN FURTHER
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ARRANGEMENTS. WE HAVE BEEN IN TOUCH WITH IDB REP BRAZIL RE THIS

OPPORTUNITY.

CRIMMINS

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NNN

Message Attributes

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